
INTERNATIONAL
Business College
Journal
FORT WAYNE,
INDIANA.

# To The Public

**Read this letter before looking further into the Journal.**

SPACE in this Journal will not permit us to go into detail regarding our extensive courses. We only endeavor in a general way to call attention to our points of superiority, and to give information concerning our ex-students—what they are doing and what they think of the I. B. C. We believe a school will show its educational standard in its own literature. As our school is of the very highest order, so is our literature; and we have used this literature to bring our great institution before you fairly and squarely, with honest proof of what our many students have done and are doing. We have let them speak for themselves; having taken our work, and having been associated with us for many months, certainly before all others, they can most intelligently give information to their friends concerning our merits or demerits. We are justly proud of this Journal, since it excels in every way the ordinary business college publication. It is typical of our Institution and our methods. Plainspoken, straightforward, strong and conservative, it is indicative of our brilliant success as a thoroughly up-to-date business college. From the cuts on the front page to the closing sentence on the last, the quality, the typography, the language, the intellectual tone, the absolute fairness is of the sort which should deeply appeal to the intelligent reading public. Believing you to be a person of appreciation, we have sent you this Journal for the purpose of conveying in a dignified, conservative manner, the most important fact that the INTERNATIONAL BUSINESS COLLEGE CAN AFFORD YOU MANY ADVANTAGES WHICH OTHER SCHOOLS CANNOT.
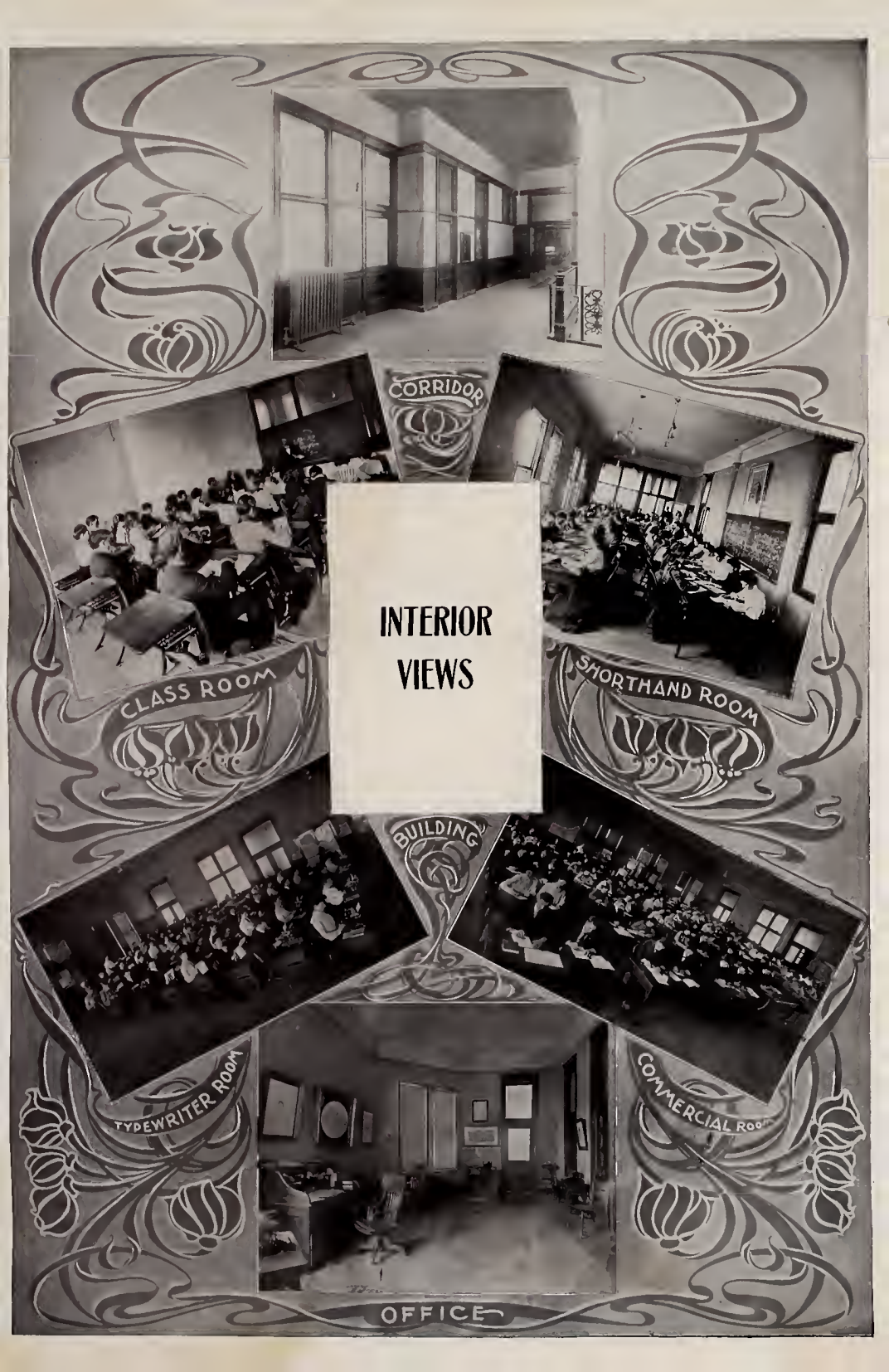
You have possibly received publications from other similar schools, and we respectfully ask that you CAREFULLY PRESERVE OUR JOURNAL and compare it with others of a like nature—its quality—its tone—its truth. We further beg you to notice the absence of extravagant claims and misleading statements. From the first to the last we have only appealed to your reason—unsupported assertions are worthless, if your reason tells you otherwise. Solely on our merits do we wish to stand before you, and we appeal to the honest, intelligent public, and to the students whose mental calibre lifts them above the influence of trashy, egotistical talk and gaudy printing.

You have a decision to make. Why not do so understandingly? If it is worth your while to go to school, THEN IT IS WORTH YOUR WHILE TO ATTEND WHERE YOU CAN SECURE THE VERY BEST. We invite your fullest investigation, and we believe you will be doing yourself an injustice if you do not carefully consider our institution before deciding where to locate. The wise business man is he who investigates; and in this the initial step of your business career, do not make the mistake of attending a poor school, when at the same expense you can attend the best.

Assuring you that any further information desired will be gladly forwarded by return mail upon receipt of your inquiry, we are with kindest regards to our many young friends,

Very truly,

T. L. STAPLES, Pres.
H. A. POPP, Vice Pres.


CORRIDOR
INTERIOR
VIEWS
CLASS ROOM
SHORTHAND ROOM
BUILDING
TYPEWRITER ROOM
COMMERCIAL ROOM
OFFICE



RECEPTION ROOM AND CLASS ROOM



$5,000 SHIPMENT NEW REMINGTON TYPEWRITERS ADDED THIS YEAR

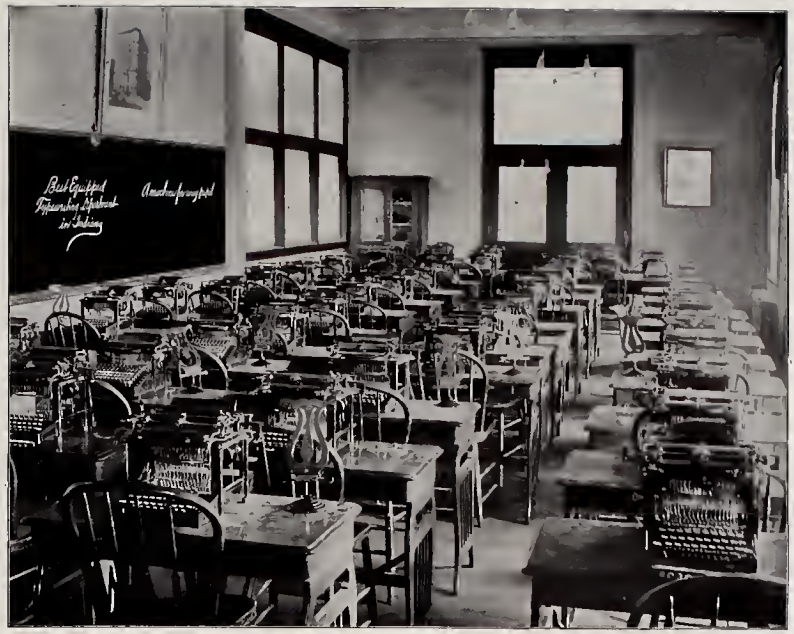
FINEST EQUIPPED TYPEWRITING DEPARTMENT IN THE CENTRAL STATES.



SENIOR SHORTHAND



SENIOR TYPEWRITING



TRAINING ROOM FOR RAPID DICTATION



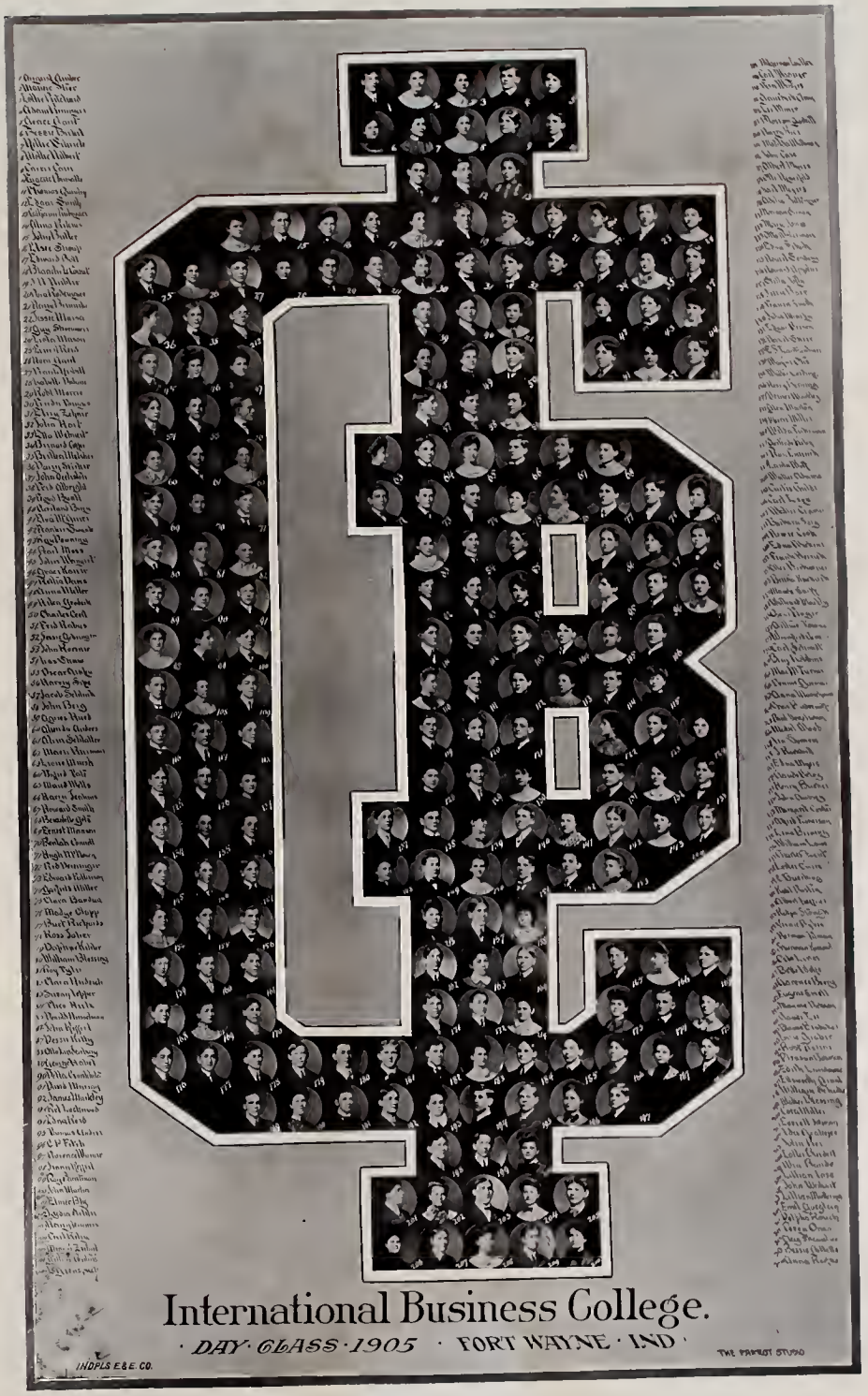
RAPID CALCULATION

# STUDENTS OF THE




The photographs presented in the following pages are only a very small part of the thousands of young people who have attended the International Business College in the past. The class groups of various years are not intended to indicate either our daily or our annual attendance, but are made up of half-tones of pupils from whom it was possible to obtain photographs at the time of making the cut and who could be conveniently grouped on a single page. The larger single cuts are of those graduates from whom it was possible to conveniently obtain photographs at the time of this Journal's going to press.

Throughout these pages we ourselves have but little to say, except to furnish information about the branches included in our courses. Our firm belief is that "proofs are better than promises." We have arranged our Journal with "not what we say, but what others assert." We feel that the statements of influential business men and facts from ex-students present a stronger argument than anything we might say. Would it not be sound judgment to accept the word of people who have known us intimately for honest advice regarding our school? Every line of the following pages should be read with intense interest by any prospective pupil who is desirous of securing a thorough course at a first class institution. With the above explanation of our intent we respectfully submit "Proofs not promises—not what we say, but what others assert."

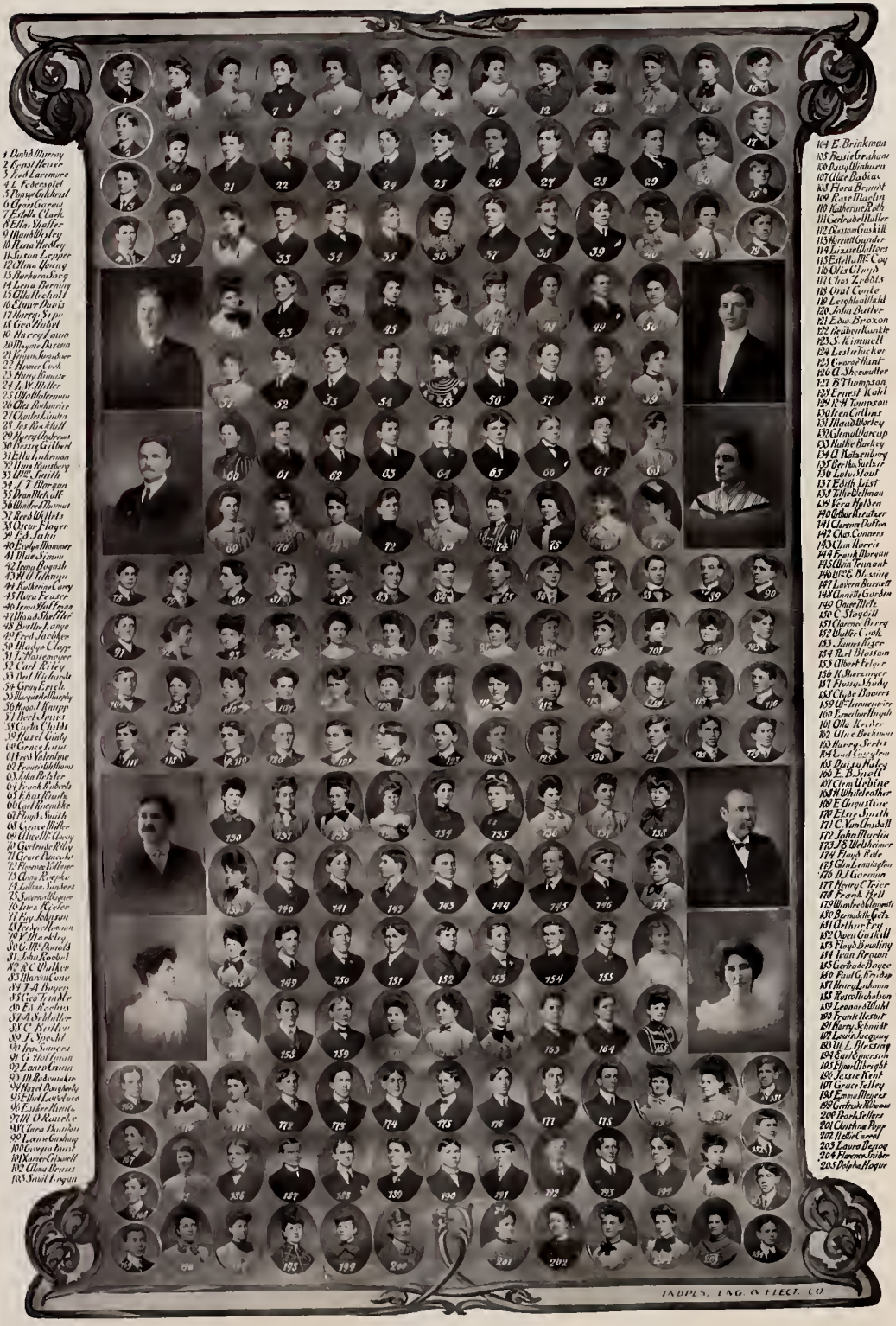


# International Business College.

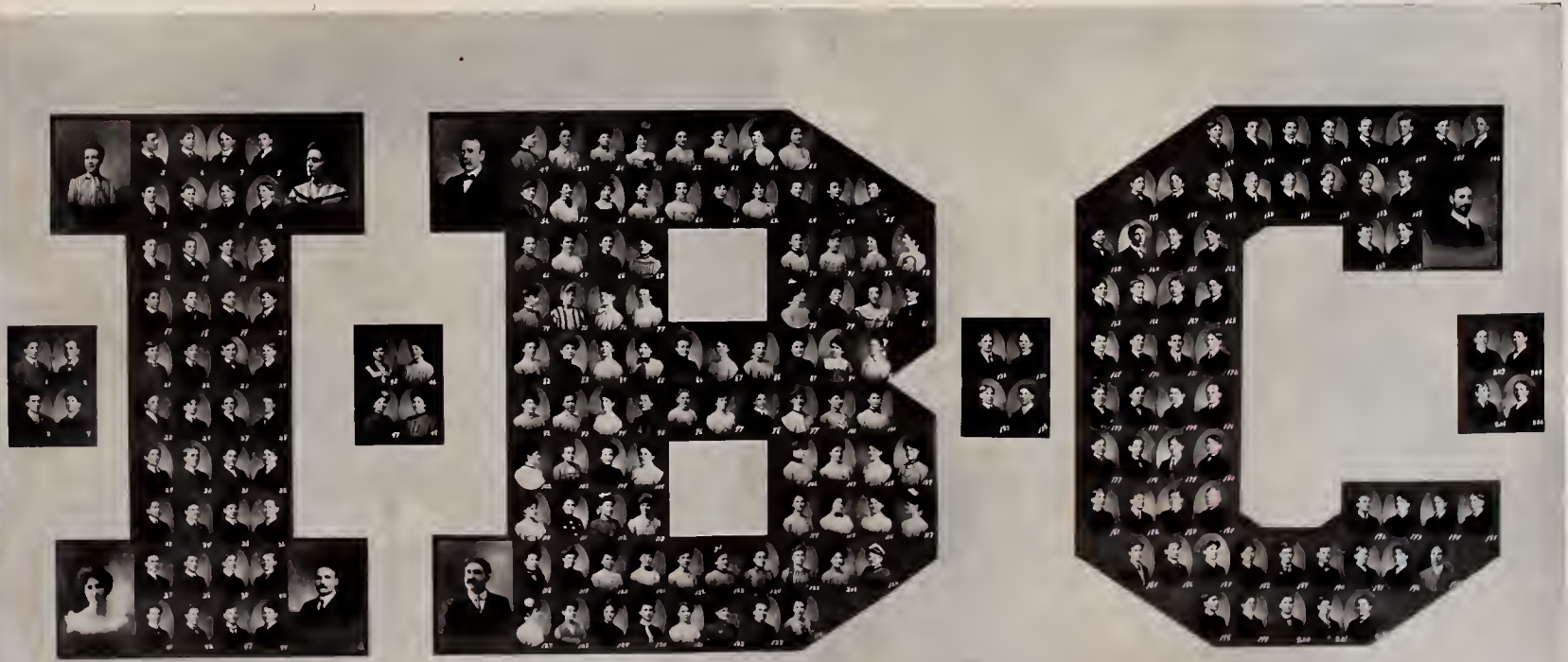
· DAY · CLASS · 1905 · FORT WAYNE · IND ·

INDPLS E&E. CO.

THE FORREST STUDIO




INDPLS. ENG. & ELECT. CO.



DAY CLASS 1903 INTERNATIONAL BUSINESS COLLEGE. FORT WAYNE, IND.



ELIZABETH WALTERS,
Stenographer, C. C. C. & St. L. R. R. Co., Wabash, Ind

SOUTH WHITLEY, IND., March 1, 190

TO WHOM IT MAY CONCERN:

Having taken a course at the International Business College, and my present position having been secured for me by them, it gives me great pleasure to highly recommend the institution as reliable in every way. No one who has taken the course they offer can fail to appreciate the handsome equipment of the building, the enthusiastic class work, the care and attention shown by every member of the faculty and the satisfaction of knowing that a position is waiting for him, if worthy. I am, Very truly,

ELIZABETH WALTERS.



MAYME DORWIN,
Stenographer, Smith & Bell, Decatur, Ind

DECATUR, IND., May 3, 190—

MESSRS. STAPLES & POPE:

I gladly recommend your College as an excellent one at which to obtain a good business education, and I regret neither time nor money spent with you. I will, with pleasure, lend you my influence in securing a large attendance for the coming term.

Under separate cover I am sending you my photo which I hope will reach you in time for use in your Journal.

Wishing you continued success,

I am, Very sincerely, MAYME DORWIN.



MAE C. RADEMAKER,
Stenographer, Lyman Brothers, Decatur, Ind.

DECATUR, IND., April 13, 190—

DEAR SIR:

I am employed as stenographer by Lyman Bros., of this city, and I wish to express my gratitude for the many favors done while I was attending your institution. Speaking from my own experience and knowing the universal satisfaction which exists among your students, I believe the "International" to be not only one of the best, but "the best" in the state.

Counting me always a

Your loyal supporter, MAE C. RADEMAKER.



LEONE MARSH,
Stenographer, Citizens Bank, Lizonier, Ind

KEYSTONE, IND., April 3, 190—

TO WHOM IT MAY CONCERN:

I entered the International Business College after having thoroughly investigated several schools. My sister is a graduate of one—I am personally acquainted with the management of two others. I feel safe in saying to the public that the I. B. C. excels in every way any like institution in the state, and I wish to advise all my friends to enroll there, if they desire a thorough and complete business course.

After five and one-half months in attendance, the management secured for me the position I now hold. Some schools have many good features, many schools have a few advantages, but the International is not lacking in a single particular. Their faculty is adequate in number and long experienced, their methods thoroughly up-to-date, their courses extensive and their business connections so strong that their graduates need not fear the lack of positions.

I certainly do not hesitate in unqualifiedly recommending this college to the prospective student, before all others. Very truly, LEONE MARSH.

## OUR YOUNG LADIES AND WHAT THEY SAY



GROUP OF YOUNG LADIES AT COLLEGE HOME.



MAIGE CLAFF,
Stenographer, Chicago, Ill.

SOUTH WHITLEY, IND., June 5, 190—

TO WHOM IT MAY CONCERN:

I am a graduate of the International Business College, and it is a pleasure to speak of its merits.

The work is systematic—comprehensive—complete. The pupils are advanced rapidly through the course, and are graduated in as short a time as is consistent with thorough work. Not only does the management see to it that the student is excellently instructed, but long after he has left the school and taken a position, they always exhibit a great interest for his best good. They have secured for me several positions and have been the means of advancing me materially since taking my first situation. I still have the assurance that I may call upon them for help at any time.

I feel that I can never sufficiently thank the institution for what it has done for me, and highly recommend it to any of my associates or interested in this line of work.

Very truly, MAIGE CLAFF



BERTHA SPELLMAN,
Stenographer, Kent Scissor Co., Merchant Millers, Shelbyville, Ind.

SHELBYVILLE, IND., June 9, 190—

MR. T. L. STAPLES,

FORT WAYNE, IND.

DEAR FRIEND:—I appreciate the interest that you take in your old pupils. I believe no Business College man in the United States takes more interest in the pupils while attending school and after they have left school than you do; and I believe the principal of no other institution in the land puts more hours in at hard work, preparing his pupils for the active duties of life. Your college is, in my judgment, by far the most thorough and practical institution of its kind in the country.

Yours very truly, BERTHA SPELLMAN.



GLENNA WARCUP,
Stenographer, James W. Kidd Co., Fort Wayne, Ind.

HUNTERTOWN, IND., May 8, 190—

DEAR MESSRS. STAPLES AND POPE:

Your letter received this morning and hasten to reply to same. You can secure a photograph of me at Mr. Parrot's, and certainly you may reproduce same in your Journal. I am highly pleased with my course with you, and shall not forget to do my best to reciprocate the many favors you have done me. I shall always look upon the months spent with you as the happiest of my life. I believe your pupils, everyone, deeply appreciate your efforts to not only thoroughly instruct them, but to render their stay in the city a pleasant and enjoyable one.

Very sincerely, GLENNA WARCUP



ELSIE SMITH,
Stenographer, McCray Refrigerator Co., Kendallville, Ind.

KENDALLVILLE, IND., Feb. 13, 191—

DEAR MESSRS. STAPLES AND POPP:

Aside from the advantage of superior instruction, and handsome equipment, I believe the parents of your students will appreciate most highly the care and attention which you show every pupil. I believe if it were possible for you to have the fathers and mothers of your many prospects visit your college and dormitory, and become personally acquainted with you, that your rooms would not accommodate half the number who would apply for admission to the school.

Even more than for the desirable position which you secured for me, do my parents wish to thank you for the many personal kindnesses bestowed upon me by yourself and the faculty.

Wishing the college unbounded success, I shall always remain,

Your grateful friend, ELSIE SMITH.

## OUR COLLEGE HOME

As many of our readers will remember it was just two years ago that we completed our "College Home" for out of town students, and no doubt it will be interesting to all to learn the result of our experience. To those who are not acquainted with our splendid system for looking after out-of-town pupils, we would say the cut on this page will give you some idea of the building, on East Lewis Street. This is one of the most beautiful streets in the city, and our location is in every way most desirable. This large and imposing twenty-room dwelling was thoroughly equipped with furnace, bath, toilet-room, etc., and, in fact, nothing was left undone, nor was any expense spared to make this a modern comfortable home in every particular. In the basement we have two large dining-rooms, one for young men and one for young ladies. The young ladies have their living rooms on the second and third floors of the building; while the young men take only their meals here, and are provided, at very low rates, with pleasant, well-lighted and well-heated rooms adjacent to the College Home in private families. First-class meals of good wholesome food, well prepared by a competent chef, are furnished at a minimum cost. The college management puts all moneys received from sources pertaining to the dormitory right back into the fund for its support, and the fact that we take care of a large number of pupils and **buy everything wholesale**, enables us to make it possible for students to live in Fort Wayne with as little expense as they can at home.



JENNIE PFEFFERL,
Stenographer, Aquirre Wagon & Buggy Works, Auburn, Indiana.

AUBURN, IND., April 4, 19—

DEAR MR. STAPLES:

Your letter of recent date at hand, and in reply will say that I had my photograph taken while in Fort Wayne and gladly will I permit you to use a cut of same in your Journal.

I found the I. B. C. to be exactly as represented the hearty co-operation exhibited, and your faculty are very attentive to every pupil.

On behalf of my mother I want to especially thank your matron, Miss. Packwell, for her many kindnesses to me. When I was taking of going away to school, my mother was particularly concerned about my care and associates after school hours. She is highly satisfied with my professional training while with you, but she never fails to add words of the warmest praise for the careful attention and courtesies shown socially to your lady students.

We shall always entertain the kindest regards for everyone in connection with the college.

Very sincerely, JENNIE PFEFFERL.

# Our Young Ladies And



# What They Say

COLLEGE HOME FOR LADIES

## TWO KINDS OF EDUCATION

There are two kinds of education—the kind which the pupils secure in the classroom, and the kind they secure in the span of hours between four in the afternoon and nine the next morning. The one makes them scholars—the other makes them men and women. Of the two the last is by far the most important. Instead of scattering your daughters promiscuously among families who run boarding clubs of a low order, and who care but little for the students except to secure as much profit from them as possible, we offer our patrons this excellent dwelling, where the society is select, and all the comforts of home are to be had. Care in the time of sickness, advice in the time of trouble, protection and guidance through the many perplexities which confront young persons in private life during their stay in the city.



WILLIE GARRISON,
Stenographer, Heaton & Yaple, Fort Wayne, Ind.

ROSE CITY, IND., Jan. 5, 191—

DEAR SIR:

It is with pleasure that I testify to the merits of the I. B. C. Its thorough methods of instruction, the personal interest and enthusiasm of the instructors and the courtesy shown the pupils by everyone in connection with the college, make the institution one of the most desirable of its kind. I can therefully recommend it to all who desire a thorough, up-to-date business education.

I am at present employed by the law firm of Heaton & Yaple, to which position you recommended me.

Very sincerely, WILLIE GARRISON.

## TO PARENTS

Parents, think over carefully facts on this page before deciding where you will send your sons and daughters. We believe it is your positive duty to thoroughly investigate this matter, because it is not necessary to tell you of the importance of having your young people protected in every way possible, while they are away from your parental guidance and care. Many excursions are coming into Fort Wayne from all parts of the country and we respectfully invite you, when in the city, to call at the College Office and acquaint yourself with the various departments of our institution, and the systematic manner in which they are conducted. If it is not possible for you to call personally, however, write us for futher particulars and estimate of living expenses before deciding where to send your children. This feature is of vital importance and has been the means of bringing us more out-of-town students than even the handsome equipment of our college building, and our excellent course of instruction. If others avail themselves of our superior facilities for taking care of their children while with us, why not you?



LEONARD WAHL
Bookkeeper, Adams Express Company, Chicago, Ill.

WARSAW, IND., MAY 8, 190-

TO WHOM IT MAY CONCERN

This is to certify that I am a graduate of the I. B. C. and that to my personal knowledge the institution is all and more than is claimed for it. With beautiful and extensive quarters, with excellent and modern equipment, with a typewriting department that alone represents thousands of dollars, with a long experienced faculty which has been retained without change for years, having with strong connections with hundreds of manufacturers that their graduates are secure in obtaining positions before all others, this institution stands out pre-eminently as the best in the Central States. The prestige alone which the young graduate secures everywhere among business men, is worth a hundred times the cost of the course.

Let no advise anyone about to enter the business world to enroll here. It costs no more than elsewhere, and you will have on the infinite wisdom of your choice.

Very truly, LEONARD WAHL.



FLOYD BOWLING
Stenographer and Bookkeeper, National Biscuit Co., Fort Wayne, Ind.

WARSAW, IND., MAY 10, 190-

TO THE PROSPECTIVE STUDENT:

If you are considering taking a business course and have not written for the terms of the International, you are making a mistake; and a vital one too. They will not only give you an extensive course, but what is usually to the point, they will secure for you a position and help you to keep it. All schools claim it, don't they? But how many do it? How many hundreds of business college graduates do you find half prepared, because they did not go to the right school? Don't be satisfied with a "just as good" article, but go where you are certain of success.

I am advising all my friends to attend the I. B. C.

Very truly, FLOYD BOWLING.



LEIGHTON WAHL
Stenographer, Dining Car Dept's, Pennsylvania R. R. Co., Chicago, Ill.

COLORADO SPRINGS, COL., MAY 3, 190-

DEAR MR. STAPLES

Nothing could give me more pleasure than to furnish you with a testimonial of the great merits of your institution. I could not say more than that the I. B. C. rightly deserves the title, "Indiana's Greatest Business School." Refer all Warsaw prospects to me, and I will take pleasure in writing personal letters in answer to all inquiries concerning the school.

Upon leaving the college I accepted my present position at fifty dollars a month to start. That my training has been highly satisfactory is attested by recent advances in my salary. Unquestionably a business course is the one to take, and if I can be instrumental in persuading any of my friends to attend the International Business College, I shall feel that I have done him the highest service that I could render.

With heartfelt thanks for your many kindnesses to me, I am,

Very truly yours, LEIGHTON WAHL.

# Our Young Men And What They Say



BASE BALL TEAM



VERNON MARKLEY
Bookkeeper, Hill Edge Conserage Company, Crawfordsville, Ark.

BLUFFTON, IND., March 9, 190-

TO WHOM IT MAY CONCERN

If I have any friends considering taking a Stenographic or Commercial Course I would heartily recommend the International Business College to them. Already have I been instrumental in bringing several students to this institution, and I feel that I have done those students a lasting benefit. You cannot realize the great advantage of attending a school so well and so long established as this one.

I do not know of an institution in this part of the country which is so thoroughly equipped, or which can do as much for their students as the I. B. C.

Very truly, VERNON MARKLEY



LAWRENCE W. MILLER
Employed by the Peerless Mfg. Company, City

FORT WAYNE, IND., Feb. 2, 190-

DENTI PNES:

I wish to thank you and your worthy faculty for the good you have done me, and I can heartily recommend your school to anyone desiring a thorough, practical training in commercial work.

Very truly, LAWRENCE W. MILLER.



ALEX. BIRKMEYER
Stenographer, Kuhne & Company, Abstractors, Fort Wayne, Ind.

DELPHOS, O., May 9, 190

TO THE PROSPECTIVE PUPIL:

"The best is the cheapest." Because some fellow tells you that he has a special way of turning out genius, you don't have to believe him. Make him "show the goods." I went to the I. B. C. because they showed me the goods. See that big building—see the handsome equipment—see those typewriters—inspect the long list of hundreds of graduates placed in positions—they get them; some schools do not—that's why I went there. I didn't want to take any chances. Any person, who will take the pains to visit this institution, will be convinced of its inestimable advantages without further argument.

Wishing them every success.

I am, Very truly, ALEX. BIRKMEYER.



OSCAR FLAGER.
Stenographer and Bookkeeper, Fruit Dispatch Company, Fort Wayne, Ind.

VAN WERT, O., April 19, 190—

DEAR MR. STAPLES:

I went to the I. B. C. because they can and do get positions for their graduates if they are worthy. I like that paragraph in your last year's Journal, "Commercial Field For Placing Graduates In Positions." I didn't understand it at first—I do now—it's true. Insert something similar this year. I believe, Mr. Staples, it will bring you more students than any other single point of advantage.

With regards and best wishes,

I remain, Very sincerely, OSCAR FLAGER.



DEAN D. METCALF
Messenger, National Express Co., Milwaukee, Wis.

MILWAUKEE, WIS., Jan. 18, 190

TO THE PROSPECTIVE STUDENT.

I can say from personal experience that the I. B. C. will make you no false promises, but on the other hand will do all and more than they claim for their students.

Each member of the faculty is an expert, thorough, careful, painstaking and ever ready to assist the individual pupil. I most cheerfully recommend the institution for thoroughness of instruction, excellence of equipment and extremely courteous treatment of those in attendance.

They give a "square deal" to all.

Very truly, DEAN D. METCALF



THOMAS BOYER
Bookkeeper Dynamo's Dept., Storrs, Parmer, Ohio

PAYNE, O., April 6, 190

TO WHOM IT MAY CONCERN:

I am a graduate of the Commercial Department of the International Business Colleges, and I take great pleasure in recommending it as an exceptionally high grade institution.

The proprietors of the school are thorough gentlemen, and are widely known as expert authority in all matters which pertain to commercial work. They employ only those teachers who have had past experience, and who, like themselves, are recognized as experts in commercial circles. Since its founding the college has been under the same management, and thousands of dollars have been spent for furniture and equipment.

It does not take a very far-sighted individual to see the evident superiority of an education conducted in such a manner as this one, and the immense advantage he would enjoy as a graduate therefrom.

I feel confident that the prospective pupil will make no mistake if he takes my advice and enrolls at the I. B. C.

I am, Very truly,

THOMAS BOYER

# Our Young Men And What They Say



OUR FOOT BALL TEAM



FRED GEHRINGER.
Student, Stenographic Department.

NAPOLEON, O., May 18, 190—

TO MY FRIENDS:

If you are thinking of taking up this work, don't fail to write for a catalogue and rates of the I. B. C. before deciding where you will attend.

After several months close association with the teachers of the International I am glad to say that nothing has ever been misrepresented to me from the very beginning. Every one in connection with the college is courteous and friendly, always doing all in his power to assist the student and make him feel at home. I see graduates taking positions every day—I see business men of this city calling at the office and seeking help. A number of times it has been the case that the supply of competent students was completely exhausted. It will pay you to investigate this school. You take no chances here.

I shall be glad to have a catalogue sent to any of my friends who may wish for same.

Very truly. FRED GEHRINGER.



IRA SUMMERS.
Stenographer, Fort Wayne Electric Works, Fort Wayne.

OGDEN, IND. April 24, 190—

GENTLEMEN:

Say, Mr. Staples, I am just going to remark that the one thing which I appreciated most while at school was that you were all good fellows. None of that "starchiness" which is found at so many schools. None of the "professional superiority business" which makes the pupil feel ashamed of his ignorance. Just the same all the time. Whether in the classroom, or on the baseball diamond, you were always one of us. That's what reaches the hearts of the American boys and girls. A man doesn't have to be a crank because he's educated, a man need not necessarily be a fool because he doesn't wear a long face. If sometimes happens that the man who pitches the fastest ball writes the fastest shorthand too, eh? I and round that the center on our football team is now holding one of the finest positions of the year at Milwaukee. I appreciate the fine course of instruction and all that, but I most heartily appreciate the fact that the hearty welcome which I received on the first day lasted all through the term.

IRA SUMMERS



C. L. & M. SORRIS.
W. H. Killinger Co., Auburn, Ind.

LAUDERDALE, IND., May 3, 190

MR. T. L. Staples, Fort Wayne, Ind.

DEAR MR. STAPLES:

It is a great pleasure for me to congratulate you upon the most excellent facilities which your institution affords the public for the education of the young person who desires to enter the business world. Your fine equipment and individual methods of instruction should appeal in no uncertain. I feel that I can never repay the many courtesies and personal favors shown me, and I again wish to thank you for the desirable position which you secured for me.

Trusting that the well deserved success of the I. B. C. will continue.

I am, Very sincerely, C. L. & M. SORRIS



LEONARD WAHL
Bookkeeper, Adams Express Company, Chicago, Ill.

WARSAW, IND., MAY 8, 190—

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Very truly, LEONARD WAHL.



FLOYD BOWLING,
Stenographer and Bookkeeper, National Biscuit Co., Fort Wayne, Ind.

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Very truly, FLOYD BOWLING.



LEIGHTON WAHL,
Stenographer, Rhine Car Dep't., Pennsylvania R. R. Co., Chicago, Ill.

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Bookkeeper, Gilt Edge Cooperage Company, Crawfordsville, Ark.

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Very truly, VERNON MARKLEY.



LAWRENCE W. MILLER,
Employed by the Peerless Mfg. Company, Chi

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Very truly, LAWRENCE W. MILLER.



ALEX. BIRKMEYER,
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DELPHOS, O., MAY 9, 190—

TO THE PROSPECTIVE PUPIL:

"The best is the cheapest." Because some fellow tells you that he has a special way of turning out genius, you don't have to believe him. Make him "show the goods." I went to the I. B. C. because they showed me the goods. See that big building—see the handsome equipment—see those typewriters—inspect the long list of hundreds of graduates placed in positions—they get them; some schools do not—that's why I went there. I didn't want to take any chances. Any person, who will take the pains to visit this institution, will be convinced of its inestimable advantages without further argument.

Wishing them every success,

I am, Very truly, ALEX. BIRKMEYER.



OSCAR FLAGER,
Stenographer and Bookkeeper, Fruit Dispatch Company, Fort Wayne, Ind.

VAN WERT, O., April 10, 190—

READ MR. STAPLES:

I went to the I. B. C. because they can and do get positions for their graduates if they are worthy. I like that paragraph in your last year's Journal, "Commercial Field For Placing Graduates In Positions." I didn't understand it at first—I do now—it's true. Insert something similar this year. I believe, Mr. Staples, it will bring you more students than any other single point of advantage.

With regards and best wishes,

I remain, Very sincerely, OSCAR FLAGER.



DEAN D. METCALF
Messenger, National Express Co., Milwaukee, Wis.

MILWAUKEE, WIS., Jan. 15, 190—

TO THE PROSPECTIVE STUDENT:

I can say from personal experience that the I. B. C. will make you no false promises, but on the other hand will do all and more than they claim for their students.

Each member of the faculty is an expert; thorough, careful, painstaking and ever ready to assist the individual pupil. I most cheerfully recommend the institution for thoroughness of instruction, excellence of equipment and extremely courteous treatment of those in attendance.

They give a "square deal" to all

Very truly, DEAN D. METCALF



THOMAS BOYER
Bookkeeper D. Sarman's Dept. Store, Payne, Ohio

PAYNE, O., April 6, 190—

TO WHOM IT MAY CONCERN:

I am a graduate of the Commercial Department of the International Business College, and I take great pleasure in recommending it as an exceptionally high grade institution.

The proprietors of the school are thorough gentlemen, and are widely known as expert authority in all matters which pertain to commercial work. They employ only those teachers, who have had vast experience, and who, like themselves, are recognized as experts in commercial circles. Since its founding the college has been under the same management, and thousands of dollars have been spent for furniture and equipment.

It does not take a very far-sighted individual to see the evident superiority of an institution conducted in such a manner as this one, and the immense advantages he would enjoy as a graduate therefrom.

I feel confident that the prospective pupil will make no mistake if he take my advice and enroll at the I. B. C.

I am, Very truly,

THOMAS BOYER.

# Our Young Men And What They Say



OUR FOOT BALL TEAM



FRED GEHRINGER.
Student, Stenographic Department.

NAPOLEON, O., May 18, 190—

TO MY FRIENDS:

If you are thinking of taking up this work, don't fail to write for a catalogue and rates of the I. B. C. before deciding where you will attend.

After several months close association with the teachers of the International I am glad to say that nothing has ever been unbeknownsted to me from the very beginning. Every one in connection with the college is courteous and friendly, always doing all in his power to assist the student and make him feel at home. I see graduates taking positions every day—I see business men of this city calling at the office and seeking help. A number of times it has been the case that the supply of competent students was completely exhausted. It will pay you to investigate this school. You take no chances here.

I shall be glad to have a catalogue sent to any of my friends who may wish for same

Very truly, FRED GEHRINGER.



IRA SUMMERS.
Stenographer, Fort Wayne Electric Works, Fort Wayne.

OSSIAN, IND., April 29, 190—

GENTLEMEN:

Say, Mr. Staples, I am just going to remark that the one thing which I appreciated most while at school was that you were all good fellows. None of that "stuckishness" which is found at so many schools. None of the "professional superiority business" which makes the pupil feel ashamed of his ignorance. Just the same all the time. Whether in the classroom, or on the baseball diamond, you were always one of us. That's what reaches the hearts of the American boys and girls. A man doesn't have to be a prank because he's educated, a man need not necessarily be a fool because he doesn't wear a long face. It sometimes happens that the man who pitches the fastest ball writes the fastest shorthand too, eh? I understand that the center on our football team is now holding one of the finest positions of the year at Milwaukee. I appreciate the fine course of instruction and all that, but I most dearly appreciate the fact that the hearty welcome which I received on the first day lasted all through the term.

IRA SUMMERS



CLEM NORRIS.
W. H. Kiblinger Co., Auburn, Ind.

LAGRANGE, IND., May 3, 190—

MR. T. L. Staples, Fort Wayne, Ind.

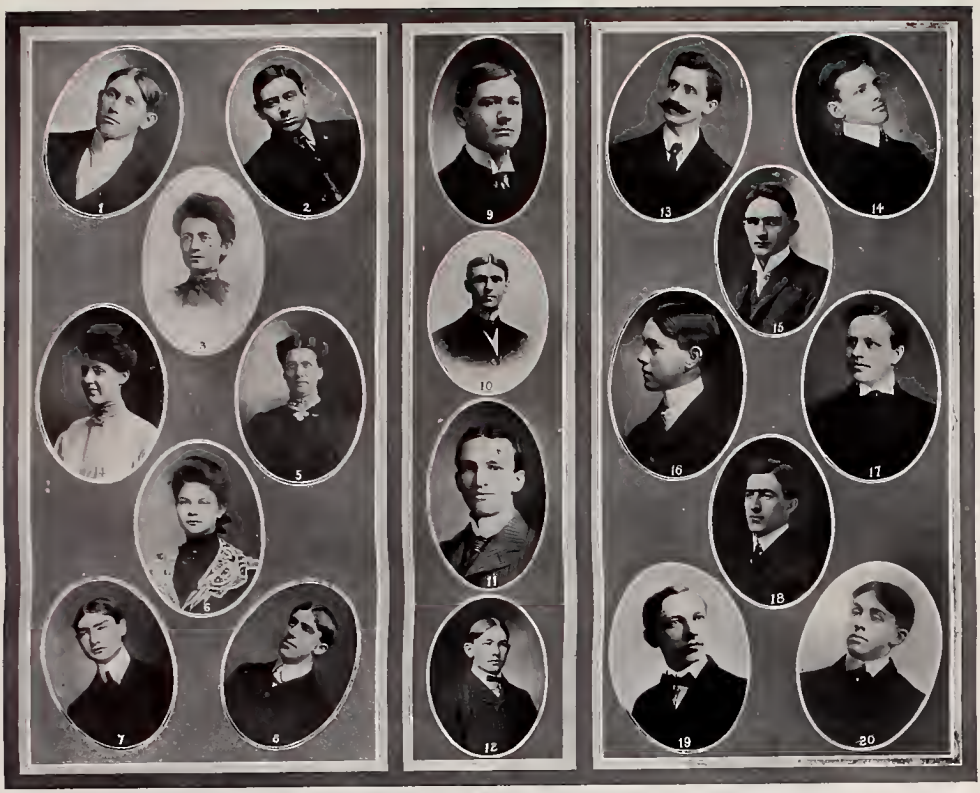
DEAR MR. STAPLES:

It is a great pleasure for me to congratulate you upon the most excellent facilities which your institution affords the public for the education of the young person who desires to enter the business world. Your fine equipment and individual methods of instruction should appeal to everyone. I feel that I can never repay the many courtesies and personal favors shown me, and I again wish to thank you for the desirable position which you secured for me.

Trusting that the well deserved success of the I. B. C. will continue,

I am, Very sincerely, CLEM NORRIS

## EXCELLENT OPPORTUNITIES AFFORDED STUDENTS BY OUR BANKING COURSES



INTERNATIONAL BUSINESS COLLEGE GRADUATES OCCUPYING HIGHLY RESPONSIBLE POSITIONS IN BANKS AND TRUST COMPANIES

1—Frank Kenner, Columbia City National Bank.
2—Willard Thomas, Allen County Loan & Savings Association, Fort Wayne.
3—Leora Kanaga, Commercial Bank, Fort Wayne.
4—Gertrude Muller, Citizens Bank, Lagonier, Ind.
5—Daisy Kichler, Citizens Bank, Churubusco, Ind.
6—Belle Wolfe, Citizens Bank, Lagonier, Ind.
7—Harry Limerick, Blackford County Bank, Hartford City, Ind.
8—Frank Hellker, Tri-State Loan & Trust Co., Fort Wayne.
9—Albert Girardot, Fort Wayne Loan Co., Fort Wayne.
10—Lyle Tucker, White National Bank, Fort Wayne.
11—Clinton R. Willson, Citizens Trust Co., Fort Wayne.
12—Ralph Morrow, Wells Co. Bank, Bluffton, Ind.
13—Herman C. Hormel, Allen Co. Loan & Savings Association, Fort Wayne.
14—Frank Wemhoff, Adams Co. National Bank, Decatur, Ind.
15—Alton Beeson, Columbia City National Bank.
16—Albert Page, White National Bank, Fort Wayne.
17—John R. Yagey, Woodburn National Bank, Woodburn, Ind.
18—Eugene Willets, First National Bank, Columbia City, Ind.
19—William Kayser, The Fort Wayne Trust Co., Fort Wayne, Ind.
20—Clarence Dutton, Farmers and Merchants National Bank, Wabash, Ind.

2439

Hamilton National Bank

CAPITAL $200,000.
SURPLUS $250,000.

Fort Wayne, Ind. Mar. 25, 190-

International Business College,
Ft. Wayne, Ind.

Gentlemen:-

I have a high appreciation of the work that your College has been doing in this city for the last ten years in educating and fitting young men for business employment, and take pleasure in recommending your school to anyone desiring to qualify himself for a business career.

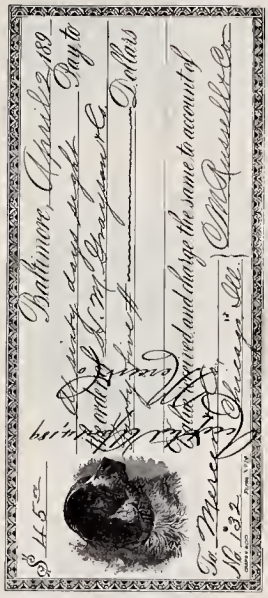
In my youth, I attended a business college, and the training received there has always been of the greatest assistance in my work in life.

A young man who thoroughly qualifies himself as an accountant and book-keeper will always be able to find employment, for an adequate business education is something that is continually in demand.

Wishing you success, I remain,

Yours truly,

Charles H. Edwards Jr.

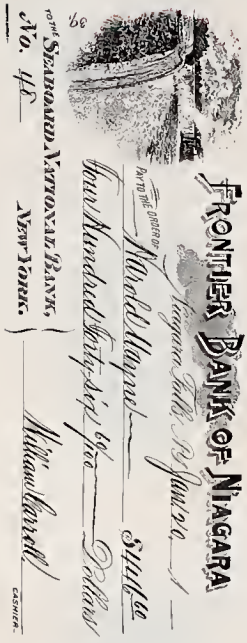





EUGENE WILLETTS,
First National Bank Columbia City, Ind.



JOHN R. YAGGY,
Woodburn National Bank, Woodburn, Ind.










A GROUP OF YOUNG PEOPLE EMPLOYED AT THE WESTERN GAS CONSTRUCTION COMPANY.



FROM STENOGRAPHER TO PRIVATE SECRETARY



CHAS. L. BIEDERWOLFE,
Private Secretary to Congressman Gilbert, Washington, D. C.

FROM CLASS ROOM TO COURT ROOM.



R. C. BAKER,
Court Reporter, Van Wert, Ohio.

FROM BOOKKEEPER TO ASSISTANT MANAGER.



E. M. POPP,
Assist., Mgr., National & Telephone Telegraph Co., Fort Wayne, Ind.

FROM STENOGRAPHER TO MANAGER.



CHAS. A. SPANLEY,
Mgr. Noble Machine Co., Ft. Wayne, Ind.

FROM FARM TO RAILROAD SUPERINTENDENT IN SIX YEARS.



HENRY F. DICKE,
Superintendent, Ft. Wayne Van Wert & Lima Traction Co., Lima, Ohio.

FROM STENOGRAPHER TO EXPORT MANAGER.



FRANK B. IDDINGS,
Export Mgr. Flint Walling Windmill Mfg. Co., Kendallville, Ind.

Opportunities for rapid advancement in the business world, as proven by the phenomenal success of our graduates.

FROM STENOGRAPHER TO ADVERTISING MANAGER.



E. E. CLUFF,
Adv. Mgr. McCray Refrigerator Co. Kendallville, Ind.

FROM OFFICE GIRL TO OFFICE MANAGER.



MAUDE L. SCHADEN,
Office Manager, Townsend & Reed Railroad Contracting Co., Indianapolis, Ind.

FROM STENOGRAPHER TO CLERK OF THE BOARD



DENNIS McCARTHY,
Clerk of Board of Public Safety, Ft. Wayne, Ind.

FROM ASSISTANT TO CHIEF BOOKKEEPER.



WILLIAM BERSCH,
Chief Bookkeeper, S. F. Bowser Mfg. Co., Ft. Wayne, Ind.

FROM STENOGRAPHER TO EXPERT CORRESPONDENT.



ROBERT FLEMING,
Expert Correspondent, S. F. Bowser Mfg. Co., Boston, Mass.

FROM FARM TO DISTRIBUTING OFFICE.



WALTER BLESSING,
International Harvester Co. Fort Wayne, Ind.




Fort Wayne, Ind. U.S.A. April 6, 190-

Prof. T. L. Staples,
Prino. International Business College,
Fort Wayne, Ind.

Dear Sir,-

We have had occasion to use a number of your graduates from time to time both as stenographers and bookkeepers in our general office, We have, without exception, been very much pleased with all of the graduates that we have had from your school. They have been well qualified for the work they have under taken, and we take pleasure in commending the good work your school is doing for the business community of this city.

Respectfully yours,

Dict. S. F. B. -M.W.

S. F. Bowser & Co. (Inc.)
By S. F. Bowser Pres't






Fort Wayne, Ind. May 14th, 190-

T. L. Staples, Proprietor,
International Business College,
City.

Dear Sir:-

In the past few years we have had several young people in our employ who have been educated at your college, and take pleasure in stating that the instruction there received seems to have been thorough and practical. They were able to enter at once into the duties assigned to them in a satisfactory and business-like way, which we think that the training received at your institution and the methods pursued are certainly successful.

Yours truly,

Kerr Murray Mfg' Co.
By H. Conkle Sec'y

# Not What We Say




Answering yours of ——— Fort Wayne, Ind. Mch. 22, 190-

International Business College,
Ft. Wayne, Ind.

Gentlemen:

We are much pleased to express to you our high appreciation of your educational institution in our city. We have looked to you in the last few years for the additions which we have made in our clerical forces, both as to help or our books and in Shorthand and Type writing. We now have in our offices five most competent young men who certainly reflect the highest possible credit upon your valued institution.

Wishing you the highest success, we are,

Very sincerely yours,
Mossman Yarnelle & Co.

# But What Others Assert



DETAINED LETTER

McCORMICK HARVESTING MACHINE CO.
CHICAGO.

Fw Wayne Dpn April 16, 190-

O. N. FRAZIER, General Agent.

Mr. T. L. Staples, Propr.,
International Business College,
Ft. Wayne, Ind.

Dear Sir:-

The young man, as a bookkeeper, whom you so highly recommended from your College about the first of the year, is certainly up to the standard, same as the other three ( two stenographers and one bookkeeper ) that I secured from your College, through you, commencing about five years ago. They have all proved to be ahead of my expectation and equal to your recommendation; in fact, your method of preparing young people for business is certainly second to none. If all business men would take the pains I do in praising the International Business College of this city, I believe you would have to enlarge your building. It certainly is a great credit to Ft. Wayne, as well as the State, and you can rest assured whenever I need more such help I shall do as I have in the past and call on you, as I am satisfied I will get just what I want,

Wishing you the very best of success, I remain,

Yours very truly, O. N. Frazier






Kendallville, Ind. May 22, 190-

T. L. Staples, Prof,
International Business College,
Ft. Wayne, Ind.

Dear Sir.-

Replying to your letter of same day's ago would say, that we do not hesitate to say that the graduates from your College of whom we have four now in our employ, took up their work in such a satisfactory manner, that one can fully endorse your methods. They have given us excellent service from the start. We wish you continued success. You are at liberty to use this letter as you may wish.

Yours respectfully,

Flinn & Walling Mfg Co
H. D. Paul Sec'y & Tr.



BESSIE MANNIX,
Office Manager, Ohio Grain Co., Fort Wayne, Ind.



MAY HERRICK,
Stenographer, Chicago, Ill.



LENA McKENZIE,
Stenographer, Dr. A. E. Bulson, Fort Wayne, Ind.



ESTELLA WEMHOFF,
Stenographer, Perrin & Armstrong Co., Fort Wayne, Ind.

Their Success Firmly Proves the Wisdom of Their Choice.



ETHYL SHOAFF,
Stenographer, Indianapolis, Ind.

Will You Trust to Their Experience in Deciding Where to Locate.



ALMA DUNTON,
Bookkeeper, Fort Wayne, Ind.



EMMA LEPPER,
Stenographer, Ft. Wayne Oil and Supply Co., Fort Wayne, Ind.



MAUD JACKSON,
Stenographer, W. K. Noble Machine Co., Ft. Wayne, Ind.



BESSIE KAUFFMAN,
C. H. & D. Railroad Co.



BLANCHE TOLAND,
Stenographer, The Journal Co., Fort Wayne, Ind.

## OPPORTUNITIES FOR YOUNG LADIES.



IDA E. WOLF,
Bookkeeper & Stenographer, Paul E. Wolf Mattress Factory, Fort Wayne, Ind.



LULU MILLER,
Stenographer, A. L. Johns & Co., Fort Wayne, Ind.



FLORENCE BUCKHURST,
Stenographer, Australia.



ANNA RUCHEL,
Stenographer, Hanna Brackenridge Co., Fort Wayne, Ind.

# Not What We Say

**REMINGTON STANDARD TYPEWRITER**

EVER LINEN PAPERS AND TYPEWRITER SUPPLIES OF EVERY KIND—SEND FOR SAMPLE BOOK.

New York, Boston, Philadelphia, Washington, Baltimore, Chicago, Buffalo, Rochester, St. Paul, St. Louis, Indianapolis, Milwaukee, Minneapolis, Denver, Kansas City, Cleveland, Cincinnati, Paris, France, London, England, Manchester.

Our Goods are Sold in All the Principal Cities of the World.

CABLE ADDRESS: WHITPEACH NEW YORK.

WYCKOFF, SEAMANS & BENEDICT.

INDIANAPOLIS, IND.

12 EAST MARKET STREET.

DISTRICT SALESMAN: 45 E. BERRY ST. FT WAYNE IND.

April 30, 190-

Mr. T. L. Staples, Propr.,
International Business College,
Fort Wayne, Ind.

Dear Sir

For more than two years I have been a frequent visitor to your school and am well acquainted with your methods of instruction. I think your system admirably adapted to the proper training of young men and women for successful careers, and I want to commend the International Business College to all who are ambitious to fit themselves for business.

One of your graduates is now employed as stenographer and typewriter in this office. The discipline received in your school enabled her to quickly grasp the details of our business, and after three months experience I find her more capable than many who have had the same number of years of actual office experience.

Having positive personal knowledge of the high character of work being done in this city by graduates of the International Business College, I am ready and willing to endorse unqualifiedly your school and would direct the attention of all employers seeking skilled stenographers and other trained office assistants to the graduates of the International College.

Wishing you even greater success through the coming years, I am,

Very sincerely yours,

J. E. Thomas,
District Salesman.

CAPITAL $200,000

**Olds Wagon Works**

Manufacturers of
Farm and Dump Wagons
Hay Racks, Traveling Brands
Olds Patent Wheel Wagons a Specialty

Fort Wayne, Ind. Mar. 20, 190-

Dictated NGO.... M

The International Business College,

Fort Wayne, Ind.

Gentlemen:

Complying with your request for recommendation, we are pleased to say that we have employed graduates from your institution at different times, having at the present time one stenographer, and will say that their work in each instance where we have had occasion to employ them has been perfectly satisfactory. We wish to commend you highly on the manner in which you have looked after their education.

Yours very truly,

OLDS WAGON WORKS.

Garrett, Ind., May 16, 190-

T. L. Staples,

Fort Wayne, Ind.

Dear Sir:

Yours of the 13th inst. at hand and contents noted. Replying to same will say that typewriter arrived April 30th, in good condition.

Am pleased to be able to tell you that my employer states that my services are entirely satisfactory. This, in view of the fact that fifteen failed to do the work in an acceptable manner, before I came, may be construed into a compliment for the INTERNATIONAL BUSINESS COLLEGE.

Thanking you for all kindnesses in the past, I remain,

Most respectfully yours,

Lydia A. Burtch

**THE JOURNAL CO.**

43 AND 45 EAST MAIN ST

A. J. HOSTMAN, Editor
H. C. ROCKHILL, Manager.

PUBLISHERS OF
The Fort Wayne Journal-Gazette,
Daily, Weekly, Sunday

Book Manufacturing.
Job Printing.

FORT WAYNE, IND. May 6, 190-

Mr. T. L. Staples,

Fort Wayne, Ind.

Dear Sir:-

For a number of years we have been familiar with the work you are doing for the young men of Fort Wayne and vicinity, and from personal experience we can testify to the value of your services. We know that yourself and faculty put forth every effort to make the school an exponent of honest and thorough work, exercising a wide influence in the character and success of those who place themselves under its teachings. We believe that you have a live interest in the future of all who leave your school. Above and beyond the question of dollars and cents your foremost thought is the efficiency of the school and the best results in the lives of your pupils.

Yours truly,

The Journal-Gazette.

H. C. Rockhill Mgr.

# But What Others Assert



OTTO WATERMAN,
Stenographer and Bookkeeper, Fort Wayne & Wabash Valley Traction Company, Fort Wayne, Ind.

WATERLOO, IND., May 19, 190—

DEAR MR. STAPLES:
I feel as though I can not properly express myself in a testimonial, Mr. Staples, even though I believe your institution affords the very highest degree of instruction obtainable.

For several years before entering your business college I was a student at literary and normal schools, and I was agreeably surprised at the excellence of your curriculum, the number and experience of your faculty and the thorough methods which they employ. As a technical training school I do not think that your institution can be excelled; and I have urged several of my friends to take up this work with you.

Your firm supporter. OTTO WATERMAN.



JAMES JOHNSON,
Chief Clerk B. & O. R. R. Co., Wheeling, W. Va.



CLEMENT LAMONT,
Agent, Interurban Station, Fort Wayne, Ind., Traction Company.

NEW HAVEN, IND., April 25, 190—

DEAR MESSRS. STAPLES AND PEIRCE:
I now realize the truth of the words which you said to me when I was thinking of taking up commercial work: "You will have a different view of life after you have been here."

I do see things quite differently now, and I wish to sincerely thank you for the many favors you have done me, the greatest of which was when you interested me in your institution. I could say to the way-worn farm boy who is sweating day after day at hard labor, or the teacher who is putting in long hours trying to do his best and at the same time possibly suffering the criticisms of a dissatisfied community, QUIT IT. Take a commercial course—take it at the I. B. C. Get in line with this commercial age; you'll not be sorry for the change. I shall do all in my power to aid you in getting new students.

Very truly,
CLEMENT LAMONT.



JOHN SIMMERS,
Bookkeeper, Chicago.



S. A. WORMAN,
Bookkeeper, Red Cross Manufacturing Co., Bluffton, Ind.



CHARLES GUSCHING,
Bookkeeper, C. B. Fitch Ins. Co., Fort Wayne, Ind.



W. D. BIRBECK,
In offices of Kerr Murray Mfg. Co., Fort Wayne.



AUGUST SHEWALTER,
Stenographer W. R. Noble Machine Company, Fort Wayne, Ind.

PORTLAND, IND., May 8, 190—

DEAR MR. STAPLES:
The highest compliment I can pay the management of the I. B. C. is, that I have never been made the victim of any misrepresentation in my dealings with you. I always knew just what to expect. When I enrolled no false promises were held out to me. When I entered I found everything to be exactly as represented. The position I am now holding, you secured for me. I feel that I can never repay your many kindnesses.

Very sincerely, AUGUST SHEWALTER.



ALBERT KEPLINGER,
In the office of C. T. Pidgeon Millinery Co., Fort Wayne, Ind.



E. S. LAUTZENHISER,
Stenographer, Peltier & Griffin, Fort Wayne, Ind.

HAMILTON, IND., April 23, 190—

TO WHOM IT MAY CONCERN:
It is a pleasure to me to speak a word concerning the merits of the International Business College, to those who have an ambition to obtain a business education.

A student entering the commercial department, will find in Prof. J. N. Fulton, Principal, not only an efficient instructor but an inspiring leader and close friend, whose words cannot fail to encourage him and help him on to success. President T. L. Stanley, and Vice-President H. A. Poup, manifest a deep interest in each student, and are ever looking after their welfare, both as to their progress as students and in placing them in acceptable positions when fitted for the same.

If I can encourage some young person who is desirous of putting himself in line with this commercial age, to consider the advantages of the I. B. C., I shall feel that I have been instrumental in his success.

I am, Very respectfully, E. S. LAUTZENHISER.

# THE RAILROADS EMPLOY MANY OF OUR STUDENTS.

THE BALTIMORE AND OHIO RAILROAD COMPANY.
OFFICE OF THE DIVISION ENGINEER.

Garrett, Ind., Mar. 31, 190-

Mr. T. L. Staples,
Ft. Wayne, Ind.

Dear Sir:

Please advise me by return mail if you have two young men who are ready to accept good positions, one at Garrett and one at South Chicago, both positions being in the railroad offices. One is mostly stenographer's work and the other is principally bookkeeping with a little letter writing.

Both positions pay $50.00 per month and will be open in a few days. I would like to know in regard to this matter at once.

Yours truly,
Jas Johnston

PENNSYLVANIA COMPANY.

Ft. Wayne, Ind., June 4th, 190-

Mr. T. L. Staples,
Elektron Building,
Ft. Wayne, Ind.

Dear Friend:

Received your letter O. K. but have to inform you that I am now in the employ of the Pennsylvania Company in the freight department and would not care to change at this time, as I am making first class pay and expect to do better within the near future, although I assure you that I appreciate your good intentions toward me.

Hoping that you are enjoying good health and have a large school, I am,

Your friend,
Allie Cothin



HUGH SMITH,
Bookkeeper, Kerr Murray Mfg. Co.,
Fort Wayne, Ind.



CARL DUNFEE,
Manager, Oil & Supply Co., South Bend, Ind.

CH&D

Cincinnati, Hamilton & Dayton Railway Co.

O. G. EDWARDS
PASSENGER TRAFFIC MANAGER
LEWIS M. WEBB,
ASST GEN PASS AGENT.
J. CORY WINANS,
GEN'L TRAVELING AGENT.
WYCOFF BUILDING

Ft. Wayne, Ind., June 4, 190-



ROSWELL MILLER,
Stenographer, St. Louis, Missouri.

Mr. T. L. Staples,
Pres., International Business College,
Ft. Wayne, Ind.

Dear Sir:

Miss Kaufman, one of your students, has been doing some office work for me, stenography and typewriting, and has given entire satisfaction.

Within the past fifteen years, I have had a number of students from different colleges and none of them have ever given as entire satisfaction as Miss Kaufman, with but one exception, and with that exception only, she is practically equal to it. Her manner of taking dictations, reading her notes, and transcribing them has been exceptionally good, and I have no hesitancy in saying that with practice, she would become an expert, and I think reflect a credit to to your college. It is my intentions now to make some arrangements after she graduates to give her a permanent work, if we can agree upon the terms.

Yours respectfully,
J. C. Winans G. T. A.



WALTER GUSCHING,
Bookkeeper, Haberkorn Engine Co.
Fort Wayne, Ind.



BURTON RICHARDS,
Stenographer and Bookkeeper, Wabash R. R. Company, Fort Wayne, Ind.

CUMMINSCO, IND., May 29, 190—

GENTLEMEN:

The position which I secured through your influence, I have found satisfactory in every way, and take this opportunity of thanking you for your many favors to me during the past months.

I sometimes wonder why more farm boys do not come to the city and take up office work in preference to farm labor. During the past year, more than ever before, I have come to realize the vast importance of this profession in carrying on the commerce of the country, and how many thousands of young persons there are, of only moderate ability, who are making great successes.

I have several friends at home whom I should like to see take a course with you, and I shall endeavor to have them visit your college some time this summer, and become acquainted with you. I am sure that they could not secure a better institution to attend.

Very sincerely, BURTON RICHARDS.



ROBERT HORINE,
Stenographer and Bookkeeper, Fort Wayne Mill & Supply Co., Fort Wayne, Ind.

DELPHOS, O., May 10, 190—

TO WHOM IT MAY CONCERN:

I decided to enter the International Business College, which is some distance from my home, in preference to schools located much nearer, and I made my decision solely from a standpoint of merit. I feel that I have been repaid tenfold for the few extra miles of travel necessary for me to reach Fort Wayne, and I consider it the luckiest circumstances in my life, that one of the I. B. C. Journals chanced to come to my hand. The beautiful location, the large building, the handsome equipment and the experienced faculty are so far superior to what one would naturally expect to find in a business training school, that they must be known to be fully appreciated.

Anyone who has the slightest doubt of the above assertions, I want to write me personally, and let me tell him in a personal letter the many advantages accruing to a person who can say, "I am a graduate of the I. B. C."

Very truly, ROBERT HORINE



DONALD Y. HESSELMAN,
Adv. Stenographer, Flint & Walling Mfg. Co., Kendallville, Ind.

BUTLER, IND., May 8, 190—

GENTLEMEN:

You can't fool an American if he stops to think. If more prospective pupils would stop to think, and thoroughly investigate your superior advantages, your already large enrollment would be swelled beyond your capacity. Upon the advice of successful business men I attended your school, and I have since found it to be the case, not only in this locality, but everywhere, that substantial business men prefer your graduates to all others when it is possible to get them.

I do not think that the International Business College can be excelled anywhere.

Yours truly, DONALD Y. HESSELMAN.



BLANCHE OLDS,
Student, Combined Department.

PATTONIA, O., May 8, 190—

TO THE PROSPECTIVE PUPIL:

Read every line of the I. B. C. Journals. They tell it better than I can. The best feature of the college to my mind is that they advertise honestly. They more than fulfill their promise. If they say, "we have seven teachers," you will find them there. If they say, "we will get you a position" you may rest easy that you'll get it. If you are worthy. Let me repeat, READ THEIR LITERATURE—It's honest.

Very truly, BLANCHE OLDS.



PANSYE GILCHRIST,
Principal Commercial Department, Sturgeon, Mo.

SALISBURY, MO., JAN. 13, 190—

TO THE PUBLIC:

Having made a thorough investigation of business colleges preparatory to entering the institution which could best prepare me for a teacher of Stenography and Bookkeeping, I finally decided upon the International Business College as affording the highest degree of instruction to be obtained in the Central States.

Their equipment is the finest I have ever seen. I would especially emphasize, however, the age and experience of their faculty, which has been retained for years, and is not to be excelled by that of any similar school in the United States. The great prestige which this institution has among hundreds of manufacturers also gives their graduates unequalled opportunities for securing high salaried positions.

The question of selecting a school is a vital one—one which the prospective pupil knows very little about. Many schools calling themselves business colleges only semi-thoroughly prepare their pupils for the acceptance of a position, and trust to the natural aptitude of the student to make up the deficiencies.

The International charges no more per month than any other, yet one day of such instruction as they give is worth three of such as is given at the average business training school. Anyone living within reach of this college will do himself infinite harm in this, the initial step of his career, if he does not thoroughly investigate the I. B. C. before deciding where to enroll.

I would suggest to the prospective pupil contemplating this work, before entering into negotiations with any school, that he first drop a card to the International for their printed matter and rates of tuition, which they furnish free to all applicants.

Knowing full well that the person who enters the International Business College will many times have occasion to be thankful for his choice of schools,

I am, Very truly, PANSYE GILCHRIST.



MAUDE WELLS,
Stenographer, Albert E. Thomas, Atty., Fort Wayne, Ind.

GENEVA, IND., May 8, 190—

TO WHOM IT MAY CONCERN:

I finished a course in Stenography at the International Business College, and found the institution to be all and more than I had expected.

The course of instruction is complete in every detail, the work carefully and systematically carried on and the teachers thoroughly efficient in their respective departments. Prof. Staples and his corps of assistants are always courteous, friendly, enthusiastic in their work and ever ready to give personal assistance to the pupils, and the entire student body works in complete harmony with the school management.

I can heartily recommend this institution above all others to anyone desiring a complete business course.

Very truly, MAUDE WELLS.

Learn of the Merits of Our Institution From the Evidence of Those Who Have Attended it.



R. C. WALKER,
Stenographer and Bookkeeper, Fort Wayne & Wabash Valley Traction Co.

FORT WAYNE, IND. March 8, 190—

MESSRS. STAPLES AND PAPE:

I found your institution to be high grade in every particular, and I shall certainly never regret the time and money I spent there. And any one desiring a thorough business course can do no better than to attend the I. B. C.

Yours truly, ROY C. WALKER

If They Were Right in Attending Here Then Certainly You Will Make no Mistake if You do Likewise.



ELERY ZEHNER,
Stenographer, National Hardware Association, Argos, Ind

ARGOS, IND., May 11, 190—

DEAR MR. STAPLES:

Replying to yours of recent date, will say that certainly you may insert my photograph and testimonial in your Journal. Relative to the testimonial, just write me up for anything you choose and send it to me for signature. I know you can say nothing which I will not heartily indorse. I consider the International to be the best in the state, and am advising all my friends to attend there. Be sure to call attention to the small cost of a course with you. I spent less than $80 and had the best of everything.

Wishing the school every success, I am, with feelings of gratitude for your many favors to me,

Very truly, ELERY ZEHNER.



CLAUDE EARL VELEY,
Student Combined Department

GENEVA, IND., May 8, 190—

DEAR MR. STAPLES:

I entered your institution after having spent some time at another so-called business college. They claimed about three times as much as you did, and I thought they were "it." I found I was mistaken. There were others, in just the proportion that I found that the one school had been misrepresented, did I find that the I. B. C. really excelled what was claimed for it. In these days of catch-penny advertisements and red letter work, it is a pleasure to read your literature. I attribute three-fourths of the satisfaction which exists among your pupils to the fact that I never found one who could truthfully say "this or that was misrepresented to me." Not only do I recommend your school to my friends as giving the very highest grade of instruction, but especially do I emphasize the fact that you are strictly honest with the public.

Wishing you continued success, I am,

Yours very truly, CLAUDE EARL VELEY

The total capitalization of the companies represented by the members of the Commercial Club would possibly reach the enormous figure of One Hundred Million Dollars.

DIRECTORS

# The Fort Wayne Commercial Club.

Incorporated under the laws of the State of Indiana July 17, 1895

Fort Wayne, Ind., July 23, 190-

Prof. T.L. Staples,
International Business College,
Fort Wayne.

Dear Sir:-

I was very much pleased and surprised at a recent visit to your "Business College" and was greatly impressed at the equipment your college affords for a school devoted to such instruction. You have indeed the ideal school room, well lighted, roomy, and richly furnished.

The City of Fort Wayne is certainly to be congratulated upon having within its limits so complete and 'up to date' an institution, and the Commercial Club felicitates itself in recalling the fact that you are one of its honored members. I certainly wish you the fullest measure of success, which your enterprise deserves, and your efforts commands.

Very Respectfully Yours,

Secretary Commercial Club.

Our intimate acquaintance with these scores of manufacturers and wealthy business men explains why responsible positions are easily secured for all our graduates. Our facilities for getting positions are unsurpassed by any school in the Central States. Think this matter over carefully.

# The Davis Medical Company.

INCORPORATED

Fort Wayne, Ind., April 20 190-

Prof. T. L. Staples,
City,

Dear Sir:-

We are at the present time employing ten stenographers who have graduated from your school. The most sincere endorsement which we can give the work done by the International Business College is to say that we would employ no others were it possible for us to get a sufficient number of "International" graduates.

Sincerely yours,

THE DAVIS MEDICAL COMPANY.

Wm. Griffin Secy.



# FORT WAYNE ELECTRIC WORKS.

"INCANDESCENT" MANUFACTURERS OF THE "WOOD" SYSTEMS OF ARC LIGHTING, ALTERNATING AND DIRECT CURRENT INCANDESCENT LIGHTING, POWER GENERATORS, MOTORS TRANSFORMERS, INSTRUMENTS AND APPLIANCES

FORT WAYNE, INDIANA U.S.A. 5-26-190-

Mr. T. L. Staples, Pres.,
International Business College,
Fort Wayne, Ind.

Dear Sir:-

We have been familiar with the work of your school for a number of years and have had and still have in our employ a number of your students. We have found that the students we have taken from your school do very satisfactory work, indicating a very thorough and careful training.

Yours truly,

Dic. F.S.H. -P

Sales Manager.



JOHN COULTER,
Manager, Wholesale Grocery, Jonesboro, Arkansas.



JAMES LEFEVRE,
Cashier, Northwestern Mutual Life Insurance Co., Dayton, Ohio.



FRANK WEMHOFF,
Bookkeeper Adams Co. National Bank, Decatur, Ind.



MARK SHOEMAKER,
Stenographer, Fort Wayne Iron Store Fort Wayne, Ind.



WALTER CRAIG,
Bookkeeper, National Handle Co. Fort Wayne, Ind.



FRED SMITH,
Bookkeeper, Fort Wayne Wabash Valley Traction Co., Fort Wayne, Ind.



EDMUND FOX,
Bookkeeper, W. K. Noble & Co, Fort Wayne, Ind.



DAISY, GUSSIE and ANNA HAUK,
Stenographers and Bookkeepers, Fort Wayne, Ind.



CORA BIRKHOLD,
Stenographer, S. F. Bowser & Co., Fort Wayne, Ind.

"Will cost less, and pay more than any other kind." What?
A BUSINESS EDUCATION.



OTTO HITZEMAN,
Clerk Base Foundry & Machine Co., Fort Wayne, Ind.



JAMES MENEFEE,
With Menefee Foundry Co., Fort Wayne, Ind.



SAMUEL KRAUS,
Manager, Kraus & Apfelbaum Wool and Hide Co., Columbia City, Ind.



DE FOREST LITTLE,
Postal Clerk, Bluffton, Ind.



JULES C. SIMON,
Treasurer, S. M. Foster Co., Fort Wayne, Ind.



CHARLES LAURENTS,
Assistant Manager Chicago Plate Glass Co,



CHARLES RUCHEL,
Manager Fort Wayne Electro Plating Co., Fort Wayne, Ind.



WILLIAM H. MUDD,
General Yard Master of Philadelphia and Reading R. R. Co.



B. J. ROBERTS,
Stenographer, Penn. R. R. Co., Western Division.



ARTHUR RUHL,
Bookkeeper, Reiniger & Co., Payne, Ohio.



KATHRYINE ISBELL,
Stenographer, Flint Walling Mfg. Co., Kendallville, Ind.



LESLIE MAXWELL,
Stenographer, Lake Shore R. R. Co., Auburn, Ind.



NINA GRAHAM,
Bookkeeper, Fox Hite Furniture Co. Fort Wayne, Ind.



WILLIAM COLTER,
Manager, Pierman Colter Mill, Upper Sandusky, Ohio.



LAURA GUNN,
Stenographer, Van Wert, Ohio.



GROVER McDONALD,
Stenographer, Van Wert, Ohio.



ALICE BECKMAN,
Stenographer, Model Gas Engine Co., Peru, Ind.



MAUDE WORLEY,
Stenographer, Beaty & Dean, Ossian, Ind

OSSIAN, IND., Jan. 18, 190–

To The Public:

A young person desiring a business education can enter no better school than the I B C Everything is made as pleasant as possible for the students during their stay, an intense interest is shown by the teachers for the welfare of each one and in addition to giving a thorough course, a first-class position is secured for every graduate. I could not ask for more.

Trusting that their unparalleled success of the past may continue,

I am Very sincerely, MAUDE WORLEY.



RETHA B. DAVIS,
Stenographer, John W. Hanan, Lawyer, Lagrange, Ind.

LAGRANGE, IND., May 1, 190–

Prof. T. L. Staples, Fort Wayne, Ind.

Dear Mr. Staples:

It is with pleasure that I will recommend the International Business College to anyone desiring a thorough practical business education. The institution is finely equipped for expert work, and the faculty is exceptionally strong; as a result the institution is one of the highest order I found the teachers very kind and considerate with each of the pupils, and manifesting a great personal interest in every one. Your excellent location in an important commercial center affords many positions near home to the successful graduates.

Wishing you every success,

I am, Very sincerely, RETHA B. DAVIS



NANCY KULP
Principal Shorthand and Typewriting Department, Goshen College.

GOSHEN, IND., May 10, 190–

Dear Sirs:

Judging from the time I spent at the International Business College, I can heartily recommend it as a well equipped and thorough school of business. Its instructors are in every way capable and show a hearty interest in the progress of each student.

The school is excellently prepared to fit a student for a business position, and anyone desiring such an education can do no better than to consider its advantages.

Very sincerely, NANCY KULP.



ALVIN SCHLATTER,
Stenographer and Bookkeeper, J. S. Ritter Lbr. Co., Kendallville, Ind

KENDALLVILLE, IND., May 8, 190–

Dear Mr. Staples:

Am highly pleased with the course taken with you, and can cheerfully recommend the I B C. to anyone wishing to take up commercial work. Have been in my present position for the past year, and am convinced that anyone who will take your course and faithfully follow out your kind suggestions will certainly make success.

Thanking you for the position which you secured for me, and wishing you continued success,

I am, Very truly, ALVIN SCHLATTER.



BESSIE WEINGART,
Expert Stenographer, Kendallville, Ind.



FRANKE SWANK,
Stenographer and Bookkeeper, The Peabody School Furniture Co., North Manchester, Ind.

NORTH MANCHESTER, IND., June 1, 190–

To The Public:

It gives me pleasure to state that I found the International Business College to be all and more than I had expected.

What most appealed to me on entering this school, was the age and experience of the faculty employed, and the fact that this faculty has been retained for many years without change. Having entered the institution and long been under the tutelage of the various teachers, I now feel safe in saying that the educative force here can not be excelled anywhere. Certainly the great success of this college depends in a great measure upon the high standard of its instruction which is maintained.

I have enjoyed the social life in Fort Wayne and highly appreciate the many efforts on the part of the school management to make my course pleasant as well as profitable.

Advising all my friends to attend the International,

I am, Very truly, FRANKE SWANK.



THOMAS ANDRE,
Blind Operator, Remington Typewriter.

MONTPELIER, O., March 20, 190–

Dear Messrs Staples and Popp:

I take this opportunity of stating my complete satisfaction with my course in "Touch Typewriting" at the I B C.

It was with many misgivings that I took up this work among so large a number of students, but nowhere have I been so courteously and kindly treated, as by the faculty and students at your college. I found it an easy matter to become acquainted with everyone, and I shall not soon forget the many friendships that I formed here. Several of my friends are going to take business courses, and I shall see to it that you number them among your pupils.

With kindest regards to all, I am,

Very sincerely, THOMAS ANDRE

A few of the many letters we are receiving. Honest advice regarding our school.



LESTER CURIE,
Stenographer, Thos. A. Walling Mfg. Co, Kendallville, Ind

ST. JOE, IND., June 3, 190–

Dear Mr. Staples:

I take this opportunity of thanking you for the interest you showed me while attending the I. B. C., and for the position which you secured for me.

When I was contemplating taking up this line of work I wanted to attend the very best school I could find, and only after investigation of the terms and advantages of several schools, did I decide upon yours as affording me all I desired. Now, having completed the course, I am glad to say that I have been in no way disappointed. You did all and more than you promised me, and any influence I may have with my friends shall be exerted in favor of the I. B. C. I feel that my choice was a wise one.

Very truly LESTER CURIE



F. E. KELHAM
Chief Clerk, Central Union Telephone Co., Fort Wayne

AVILLA, IND., Feb. 20, 190–

To Whom It May Concern:

I take pleasure in recommending the International Business College to all persons desiring to obtain a business education, or to fit themselves for any office position.

F. E. KELHAM



LYDA ARKLIE
Student in Stenographic Department.

ADA, KANSAS, May 12, 190–

Messrs. Staples and Popp:

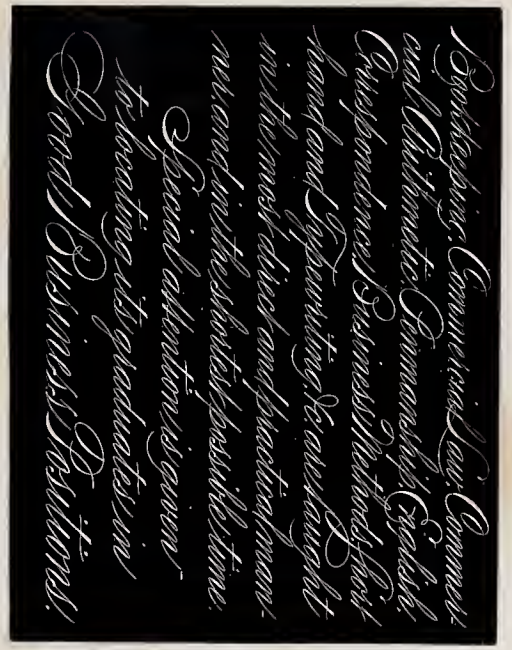
Your highly systematized courses of study, coupled with your methods of exclusive individual instruction and personal attention, place your institution beyond question at the head of the business colleges of this country, for thorough work.

The remarkable ease with which your pupils are led from the simpler to the more complex phases of the various subjects was a matter of continual comment among my classmates. Your large faculty and their peculiar methods of instruction to each student individually, not only avoid embarrassment before large classes, but enable the pupil to progress most rapidly and understandingly through the course. I shall advise all my friends to attend your institution, because I honestly feel that they can do more work there at less expense to themselves, than at any other similar school anywhere.

Trusting that your merited success will continue,

I am Yours sincerely, LYDA ARKLIE.

Learn to write well that you may do well.







International Business College.

Your penmanship is your recommendation.



FRED STARR,
Ligonier, Ind. Assistant Bookkeeper, Fort Wayne Electric Works.



F. V. MICHAEL,
Zanesville, Ind., Clerical Position, S. F. Bowser & Co., Fort Wayno.



CARL TUMBLESON,
Leesburg, Ind, Stenographer, Fort Wayne Electric Co , Fort Wayne.



HAZEL SHOUB,
Butler, Ind, Stenographer, Fort Wayne Electric Co., Fort Wayne.



WM. BRANNON,
Wabash, Ind., Stenographer, Fort Wayne Foundry, Fort Wayne.



GEORGE SHARP,
Fort Wayne, Ind., Stenographer, Bass Foundry & Machine Works, Fort Wayne.



CLARA CLAPPER,
Delphos, Ohio, Stenographer and Bookkeeper, Heller Abstract Co., Fort Wayne.



KAHL DUSTIN,
Pioneer, Ohio, Stenographer, Dreibelbiss Abstract Office, Fort Wayne.



BENJAMIN ROBBINS,
Fort Wayne, Ind., Stenographer, Lake Shore R. R. Co., Fort Wayne.



HARRY PENROD,
Bryan, Ohio, Stenographer, Red Cross Mfg. Co., Bluffton, Ind.

## ATTEND A SCHOOL WITH A WIDE REPUTATION

TEN REASONS why you should attend the INTERNATIONAL BUSINESS COLLEGE at FORT WAYNE if you decide to take a business course.

1. Because the BEST IS CHEAPEST.
2. Because a SHORT COURSE at a SMALL SCHOOL means a bad "START" and a poor "FUTURE."
3. Because a COMPLETE COURSE at a WELL KNOWN SCHOOL means a GOOD POSITION at the "START," and QUICK PROMOTION in the "FUTURE."
4. BECAUSE WE HAVE—

   The largest annual enrollment.
   The highest salaried faculty.
   The best equipment.
   The largest floor space.
   The most graduates in positions.
   IN INDIANA.

5. Because we can give you advantages which OTHER SCHOOLS CANNOT.
6. BECAUSE WE HAVE A PRIVATE COLLEGE HOME ESPECIALLY FOR OUR LADY STUDENTS.
7. Because your EXPENSE here will be as low as at any FIRST CLASS BUSINESS COLLEGE in the United States; yet we can positively put you in line of more rapid promotion and "START" YOU BETTER than almost ANY OTHER SCHOOL YOU COULD CONSIDER.
8. Because in seventeen years' existence we never have had a SINGLE YOUNG PERSON, who did his part, whom we did not MAKE A SUCCESS and "START" with a GOOD PAYING POSITION.
9. Because a diploma from this school immediately places you in touch with our thousands of past graduates, who have risen to managers and proprietors during our school life, and who look entirely to us in hiring their new office assistants.
10. Because you can get "the best" at the same or less cost than the "next best."

**WHICH WILL YOU HAVE? - - FULL PARTICULARS LAST PAGE.**

# FULL PARTICULARS

### FACULTY:

T. L. Staples, President, Senior Shorthand, English and Penmanship.
H. A. Popp, Vice President, Senior Mathematics, Bookkeeping, and Penmanship.
W. J. Bowker, Advertising and Senior Correspondence.
J. N. Fulton, Principal Commercial Department.
H. W. Brown, Instructor Commercial Department.
Marion Paulucci, Instructor Commercial Department and Matron College Home.
Wm. Fruechtenicht, Instructor Commercial Law.
M. V. Tucker, Principal Shorthand Department.
Lavon Chapman, Principal Typewriting Department.
Robert Horine, Junior Shorthand.

Above instructors are each of ten to twenty years' experience, have been retained for eight years without change, and comprise the highest salaried faculty in the Central States.

| COMMERCIAL DEPARTMENT | PREPARES STUDENTS FOR |
|---|---|
| Bookkeeping | Bookkeeping |
| Commercial Law | |
| Rapid calculation | Accountant |
| English | |
| Penmanship | |
| Spelling | Office Manager |
| Banking | |
| Manufacturing | Credit Man |
| Business Letter Writing | |
| Commission | Bank Cashier, etc., |
| Brokerage, etc., etc. | etc. |

Time required: 6–10 months.
(See rates of tuition below.)

| STENOGRAPHIC DEPARTMENT | PREPARES STUDENTS FOR |
|---|---|
| Shorthand | |
| Typewriting | Stenographer |
| English | Expert Correspondent |
| Mimeographing | Office Manager |
| Office Practice | Private Secretary |
| Correspondence | Civil Service |
| Machine Dictation | Court Reporting |
| Business Methods | Newspaper Reporting |
| Penmanship | etc., etc. |
| Spelling, etc., etc. | |

Time required, 6–10 months.
(See rates of tuition below.)

### COMBINED DEPARTMENT

Includes branches taught in both the foregoing departments.
Time required 10 months.
(See rates below.)

### BOARD, ROOM, ETC., ETC.

Ladies—We have our own College Home for ladies. We also secure board and room in private families if it is desired.

Gentlemen—We furnish meals for gentlemen at the College Home, and secure their rooms in private families adjacent to the same. Board and room in private families or at cafe if it is desired.

Students desiring to work for their board will be furnished light employment out of school hours.

### HOURS:

Forenoon—9 A. M., 11:45 A. M.
Afternoon—1:30 P. M., 4:30 P. M.

### BOOKS COMPLETE

Commercial Course.....$10.65
Stenographic Course.....$10.00
Combined Course.....$12.00

### RATES OF TUITION

### DAY SCHOOL—COMMERCIAL COURSE

6 mos. (24 wks.).....$50.00
8 mos. (32 wks.).....$64.00
10 mos. (40 wks.).....$75.00

### SHORTHAND AND TYPEWRITING

6 mos. (24 wks.).....$50.00
8 mos. (32 wks.).....$64.00
10 mos. (40 wks.).....$75.00

### COMBINED COURSE

10 mos.....$90. 00

### NIGHT SCHOOL

6 mos.....$21.00.
8 mos.....$28.00. Monthly rate (night school)$4.00 per month.

### RATES OF BOARD, ROOM, ETC., ETC.

Board, $1.75 per week.
Rooms, 50c and $1 00 per week.




## HOW TO COME

All main roads lead to Fort Wayne. If a change of cars is necessary, however, write us and we will give you by return mail the best route to reach the city, and will meet you at the depot.